

"I have learned that as long as I hold fast to my beliefs and values, and follow my own moral compass, then the only expectations I need to live up to are my own."

Michelle Obama

# Introducing values — What are they & why do they matter?

This tool includes five exercises to help you explore your values.

#### What are values (and what are they not)?

- Values are what make you, you. They are the things that motivate and drive you.
- You don't have work and home values, just one set of values that reflect all of you.

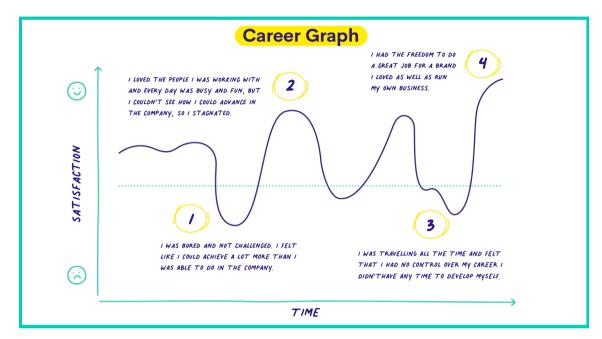
#### Why do values matter in our squiggly careers?

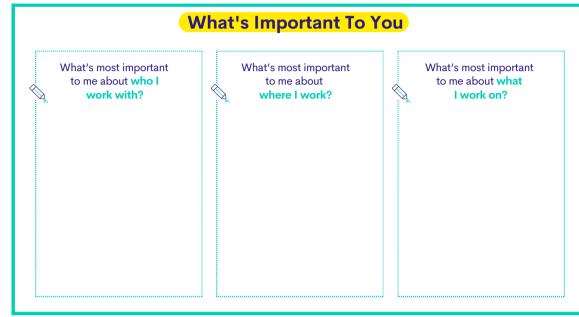
- When you know your values, they act like a career compass. They are a helpful filter for your future and will support you to make the right choices for you.
- Applying your values to the work that you do will increase your meaning and motivation in your job today, and career in the future.
- Understanding other people's values builds empathy and creates high trust teams.

#### Why do values matter in our squiggly careers?

- You don't need to complete all five exercises at the same time.
- We recommend repeating the exercises as you'll accelerate your self-awareness that way.
- Understanding your values takes time (often years) but these exercises will support you to get started straight away.

# 5 exercises to help you explore your values





Example values							
Acceptance	Curiosity	Freedom	Indulgence	Modesty	Progression	Thoughtfulness	
Achievement	Determination	Friendship	Influence	Newness	Purpose	Tolerance	
Appreciation	Discipline	Fun	Intelligence	Obedience	Rationality	Variety	
Authority	Diversity	Growth	Justice	Openness	Respect for Others	Wealth	
Belonging	Efficiency	Harmony	Kindness	Order	Responsibility	Wisdom	
Capability	Energy	Health	Knowledge	Partnership	Routine		
Challenge	Enthusiasm	Helpfulness	Learning	Passion	Safety		
Choice	Equality	Honesty	Logic	Peace	Self-respect		
Control	Excellence	Honour	Loyalty	Politeness	Spirituality		
Courage	Excitement	Inclusion	Meaning	Power	Stability		
Creativity	Focus	Independence	Mindfulness	Privacy	Success		

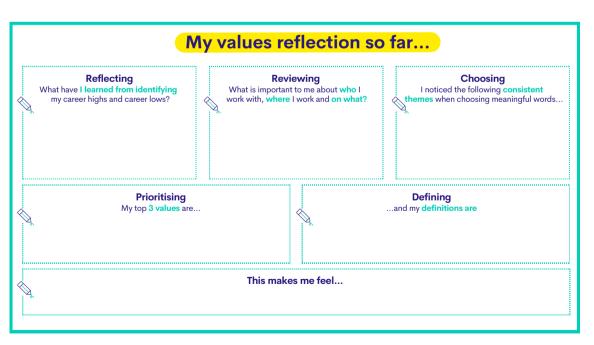
1. Reflecting

2. Reviewing

3. Choosing

My potential values	Values prioritisation								
1. Freedom	1.	/	<b>/</b>	<b>/</b>	<b>/</b>	<b>/</b>			
2. Energy	2.	<b>√</b>	<b>√</b>	/	/	/	<b>/</b>		
3. Growth	3.	/	<b>/</b>	<b>/</b>	/	<b>/</b>			
4. Achievement	4.	1	<b>√</b>	/	/				
5. Optimism	5.	<b>/</b>	/	/	<b>/</b>				
6. Appreciation	6.	/	<b>√</b>	1					
7. Friendship	7.	<b>√</b>	<b>√</b>	1	1				
8. Relationship	8.	<b>✓</b>	<b>✓</b>	1					

4. Prioritisation



5. Defining

# **Exercise 1: Reflecting**

# Career graph

By reflecting on your squiggly career so far you can uncover some clues about what your values might be.

#### Step 1:

On the next page, plot your career highs and lows, starting at the beginning of your career up until today (see example opposite).



# SATISFACTION





#### I HAD THE FREEDOM TO DO A GREAT JOB FOR A BRAND I LOVED AS WELL AS RUN I LOVED THE PEOPLE I WAS WORKING WITH MY OWN BUSINESS. AND EVERY DAY WAS BUSY AND FUN, BUT I COULDN'T SEE HOW I COULD ADVANCE IN THE COMPANY, SO I STAGNATED. 3 I WAS BORED AND NOT CHALLENGED I FELT I WAS TRAVELLING ALL THE TIME AND FELT LIKE I COULD ACHIEVE A LOT MORE THAN I THAT I HAD NO CONTROL OVER MY CAREER I WAS ABLE TO DO IN THE COMPANY. DIDN'THAVE ANY TIME TO DEVELOP MYSELF.

#### Step 2:

#### Ask yourself these two coach yourself questions:

- 1. What do my career highs have in common?
- 2. What can I learn from my career lows?

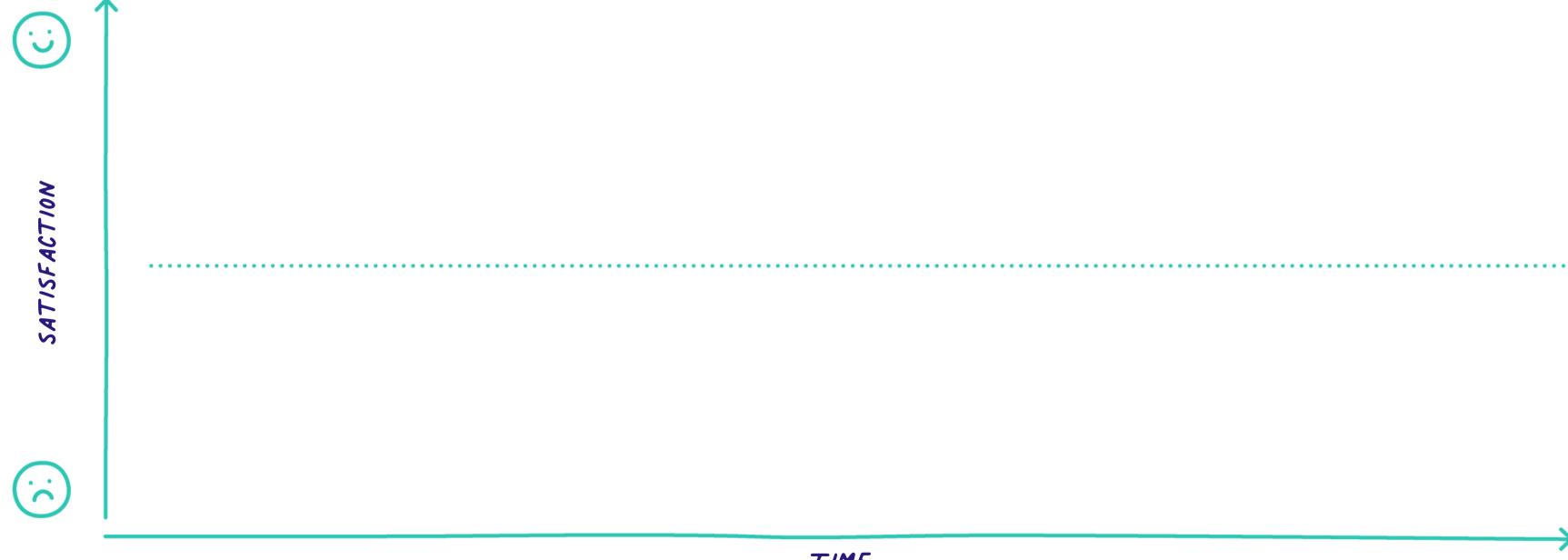
#### Step 3:

Sharing a career high and low with someone else (a work best friend or someone who supports you in your career) is also useful as they might spot some extra insights for you.

# **Exercise 1: Reflecting**

Your squiggly career so far

Fill out your own career graph in the space below.



# **Exercise 2: Reviewing**

What's important to you

#### Step 1:

Ask yourself what is most important to you about each of the questions here.

#### Step 2:

Jot down your initial thoughts in the boxes on the right. There's no 'right' answer to these questions as everyone has different motivations and beliefs.

What's most important to me about who I work with?

What's most important to me about where I work?

What's most important to me about what I work on?

# **Exercise 3: Choosing**

Words that work for you

#### Step 1:

Have a look at the example values words below and highlight any that feel like you.

#### Step 2:

If you feel any words are missing, add them in the space provided.

#### **Example values**

Acceptance	Curiosity	Freedom	Indulgence	Modesty	Progression	Thoughtfulness
Achievement	Determination	Friendship	Influence	Newness	Purpose	Tolerance
<b>Appreciation</b>	Discipline	Fun	Intelligence	Obedience	Rationality	Variety
Authority	Diversity	Growth	Justice	Openness	<b>Respect for Others</b>	Wealth
Belonging	Efficiency	Harmony	Kindness	Order	Responsibility	Wisdom
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Courage	Excitement	Inclusion	Meaning	Power	Stability	
Creativity	Focus	Independence	Mindfulness	Privacy	Success	



Add your own words here

# **Exercise 3: Reviewing**

Prioritising your values

#### Step 1:

Add your top eight values to the table opposite.

#### Step 2:

Start with the first word and ask yourself which is more important to you, word 1 or word 2 and add a tick. Repeat this exercise by asking word 1 or word 3, word 1 or word 4 and so on until you have a list with several ticks (see example below). Next move onto your second word and start the process again with word 2 or word 3, 2 or 4, 2 or 5 etc.

#### Step 3:

Repeat this process with words 3 - 8.

#### Step 4:

Count up your ticks for each word and write the three words with the highest score in the spaces below.

Value 1	Value 2	Value 3

# My potential values

#### Values prioritisation

•••••
•

This is an example of how your exercise will look when completed.

You should have 34 ticks in total if you started with eight words.

My potential values		<b>Values prioritisation</b>							
1. Freedom	1.	1	1	1	1	1			
2. Energy	2.	1	<b>/</b>	<b>/</b>	<b>/</b>	<b>√</b>	<b>/</b>		
3. Growth	3.	1	1	/	1	1			
4. Achievement	4.	<b>/</b>	1	1	1				
5. Optimism	5.	/	1	1	1				
<b>6.</b> Appreciation	6.	1	1	1					
7. Friendship	7.	1	1	<b>/</b>	/				
8. Relationship	8.	1	1	1	•••••	•••••	•••••		

## **Exercise 5: Reviewing**

# Defining what your values mean to you

It's important to be able to define what you mean by each value, as it will increase your clarity and mean you can share them with other people (if you'd like to).

Example: Sarah and Helen both have 'achievement' as a value but very different definitions.

#### Sarah's definition

Making progress towards big goals.

#### Helen's definition

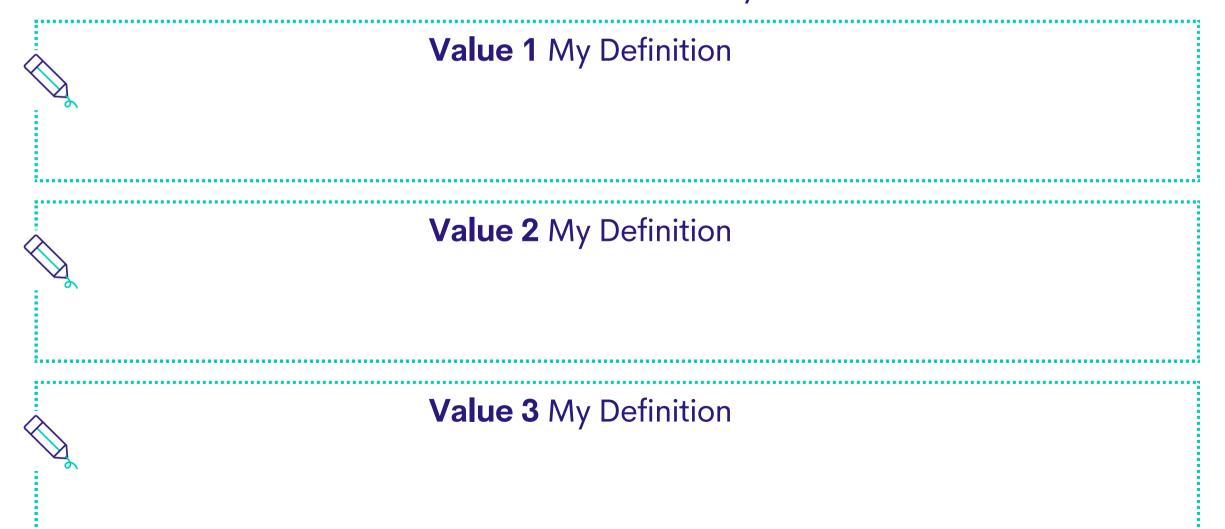
& Wins along the way.

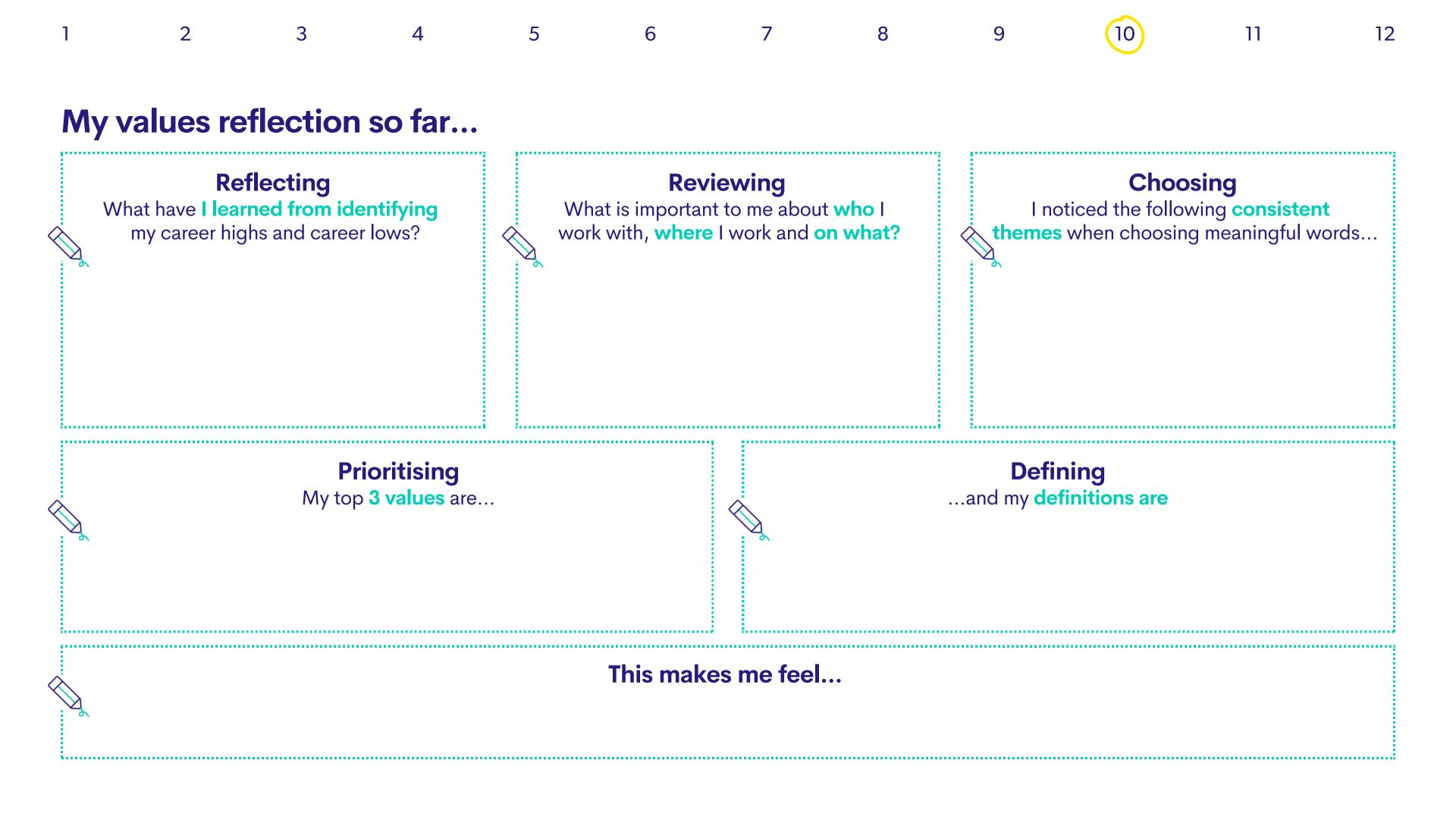
#### Step 1:

Choose three words that scored highly on the previous prioritising exercise.

#### Step 2:

For each word write down what that word means to you.





"You don't have to be perfect, just engaged and committed to aligning values with actions."

Brené Brown

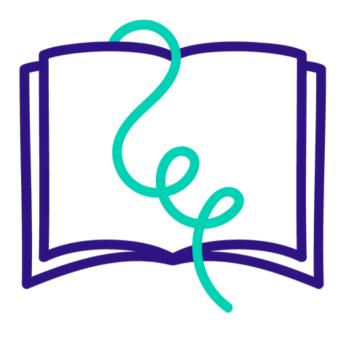
# Learn more: Exploring your values



### Watch

#### **TED Talk:**

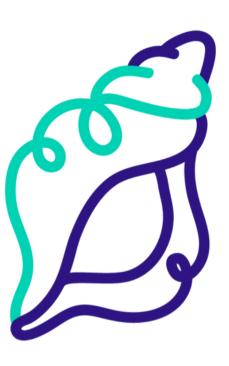
Build Your Life with Your Values Simon Sinek



#### Read

#### **Book:**

The Squiggly Career, Chapter 3: Values Helen Tupper & Sarah Ellis



### Listen

Squiggly
Careers
Episode #42:
Discover Your
Values

We hope you've found this Ten Minute Tool useful.

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